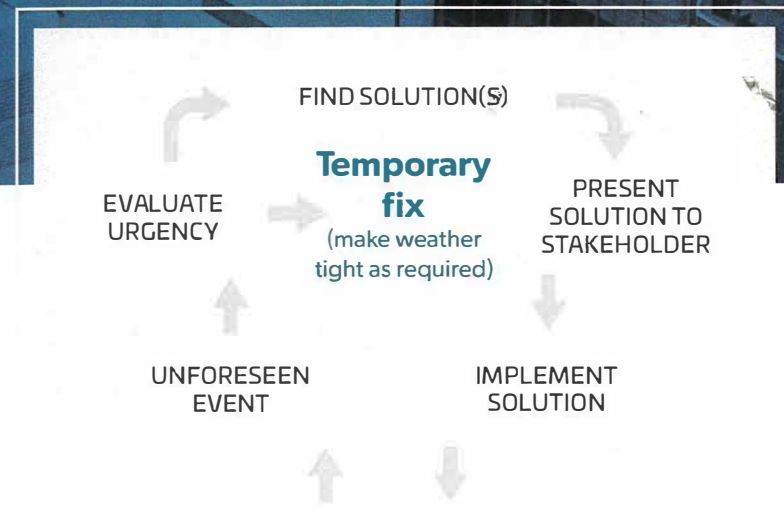


Celebrating  
**50**  
YEARS!

# OUR PROVEN PROCESS



## Client Introduction



- Understand client Portfolio
- New and existing clients



## Gather Information



- Order plans & specifications (if any)
- Visit site (if existing building)
- Cut test
- Measurements
- Identify staging area



## Submit Solution and Quotations



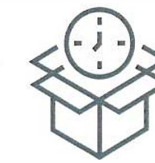
- Quotation as per plans & specifications
- Solutions proposed to meet clients budget, site specific requirements and expected longevity



## Execute Project



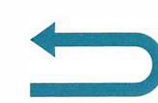
- Receive PO or execute contract
- Submit shop drawings
- Order materials
- Accept onsite delivery
- Material installation
- Quality control by us



## Deliver Project



- Deliver Guaranty/Warranty
- Deliver maintenance program
- Project information available to our client on our roof database



## Maintenance